

Commercial Estimator

Mechanical & Commercial Estimating | Central Florida

30 Yrs IN CONSTRUCTION	10+ Yrs AS AN ESTIMATOR	\$20m+ PEAK ANNUAL ESTIMATING VOLUME	20x+ ESTIMATING VOLUME GROWTH DELIVERED
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NAME	CND321184
LOCATION	Central Florida
POSITION	Commercial Construction Estimator — transitioning from mechanical to full GC scope
YEARS OF EXPERIENCE	30+ years in construction; 10+ years as Chief Estimator with JB Mechanical
RELEVANT COMPANIES	JB Mechanical (Chief Estimator); prior 20-year employer (mechanical/HVAC field experience)
PROJECT EXPERIENCE	Retail build-outs and upfits for Apple, H&M, Michael Kors, T-Mobile, Spectrum; VA Hospital, Patrick AFB, and U.S. Naval Base work
SOFTWARE	ProCore, PlanGrid, Microsoft Excel & Word; two-week look-ahead scheduling
CERTIFICATIONS	OSHA 10 & 30; SWMM (Storm Water Management, 2022); ProCore & PlanGrid trained
AVAILABILITY	Available immediately; actively interviewing

CANDIDATE OVERVIEW

CND321184 is a Chief Estimator with 30+ years of construction industry experience, including 10+ years leading estimating for JB Mechanical, a commercial HVAC and mechanical contractor in Central Florida. He is currently based in Mt. Dora and available immediately following the company's closure in late 2025.

His estimating background covers commercial HVAC and mechanical systems for new construction, renovations, water treatment facilities, and public sector work including projects for Orange County and the City of Orlando. Under his leadership, JB Mechanical's estimating volume grew from approximately \$750,000 to \$15M-\$20M+ annually. His scope includes plan and specification review, takeoffs, labor costing, equipment procurement, contract negotiation, and bid preparation.

He is seeking to transition from mechanical-scope estimating into full general contractor estimating, with primary background in commercial HVAC and mechanical systems. He is comfortable with a Central Florida office-based schedule and is available immediately.

KEY STRENGTHS

- 30+ years of construction industry experience, including 10+ years as Chief Estimator
- Grew JB Mechanical's estimating volume from approximately \$750,000 to \$15M-\$20M+ annually
- Full-cycle estimating background: takeoffs, labor costing, equipment procurement, and bid preparation
- Public sector estimating experience, including Orange County and City of Orlando projects
- Long-tenured employment history: 20 years with a prior employer, 10+ years with JB Mechanical
- Immediately available

SKILLS CHECK LIST

- Blueprint, specification, submittal, and O&M manual interpretation
- Contract review and negotiation with clients, vendors, and subcontractors
- Project scheduling and coordination with general contractors and owners
- Commercial HVAC and mechanical systems estimating
- Water treatment facility and municipal project estimating
- Materials procurement and inventory tracking

Ready to move on an interview
Full resume available on request.