

Mechanical Project Manager — Commercial & Industrial HVAC/R Construction

25+ Years in HVAC/R, Mechanical & Operations Leadership | Estimating • Job Costing • Project Execution | Owner/Operator Background

25+ YEARS HVAC/R, MECHANICAL & OPERATIONS EXPERIENCE	Full Cycle PROCUREMENT THROUGH STARTUP & CLOSEOUT	Owner/President BUILT & SOLD AN HVAC/R CONTRACTING COMPANY	P&L ESTIMATING, JOB COSTING & MARGIN OWNERSHIP
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REGION	Gulf South U.S.
CURRENT ROLE	Operations Leader / Business Development, commercial mechanical services firm
TARGET ROLE	Mechanical Project Manager
EXPERIENCE	25+ years across HVAC/R, mechanical, facilities, and operations leadership
CORE STRENGTHS	Project execution, estimating, job costing, cost control, team/manpower leadership
PROJECT SCOPE	Equipment procurement, material management, labor planning, change orders, client coordination, startup
TECHNICAL DEPTH	Commercial/industrial HVAC/R, mechanical, electrical, refrigeration, building automation
OWNERSHIP	Founded, built, and sold an HVAC/R and electrical contracting company
FINANCIAL	Cost control, forecasting, budget management, project profitability
CERTIFICATIONS	EPA Universal; additional safety/emergency-response credentials
EDUCATION	Community-college coursework — Electrical & HVAC/R Technology
COMPENSATION	\$190k Per Year

CANDIDATE OVERVIEW

This candidate is a mechanical and HVAC/R professional with more than 25 years spanning project management, estimating, operations leadership, technical service, and business ownership. They manage mechanical projects across their full lifecycle — from equipment procurement and material management through labor planning, execution, startup, and completion — pairing hands-on execution with genuine financial ownership of the work.

On the project side, they review blueprints and develop labor and material estimates, manage job costing and change orders, and coordinate directly with clients throughout delivery. They bring a strong command of cost control, profit margins, forecasting, and budget management, with a consistent focus on project profitability — the financial-leadership dimension that separates a PM who executes from one who owns the number.

Their technical foundation is deep and practical, spanning commercial and industrial HVAC/R, mechanical, electrical, plumbing, refrigeration, and building-automation systems, progressing from a technician role into technical and operational leadership — including a tenure as a Lead Engineer managing facility operations and building systems across multiple commercial properties. They have hands-on familiarity with data center cooling scopes, including work alongside associated piping.

They also bring an entrepreneur's operational judgment, having founded, built, run, and successfully sold an HVAC/R and electrical contracting company — directing operations, sales, estimating, scheduling, purchasing, budgeting, hiring, and workforce planning before transitioning into leadership with the acquiring organization. A practical, accountable leader known for strong customer relationships and manpower management, available to discuss the right opportunity.

KEY STRENGTHS

- 25+ years across HVAC/R, mechanical, facilities, and operations leadership
- Full-lifecycle mechanical project management — procurement through startup and closeout
- Estimating and blueprint review — develops labor and material estimates
- Strong financial command — job costing, cost control, forecasting, margins, profitability
- Change-order management and client coordination
- Team, manpower, and labor-allocation leadership with field-execution experience
- Deep technical base — commercial/industrial HVAC/R, mechanical, electrical, refrigeration, building automation
- Data center cooling exposure, including adjacent piping scopes
- Owner/operator background — built and sold an HVAC/R contracting company
- Facilities operations and preventive-maintenance leadership (former Lead Engineer)
- EPA Universal certified; practical, accountable, customer-focused leader

SKILLS CHECK LIST

- Manages mechanical construction projects from procurement through startup and closeout
- Develops and manages project budgets, job costing, forecasting, and profitability
- Reviews blueprints and develops labor and material estimates
- Oversees equipment purchasing, material management, and procurement
- Manages change orders and project documentation
- Plans and allocates manpower, labor, and field execution
- Serves as primary point of contact for client coordination
- Coordinates field personnel, vendors, and subcontractors
- Enforces safety and OSHA compliance
- Manages HVAC/R and mechanical scopes across commercial and industrial settings
- Familiar with data center cooling scopes and adjacent piping
- Reads and interprets construction drawings and specifications

Interested in an interview?

I've spoken with this candidate directly and they're a strong mechanical project and operations professional — full-lifecycle project management, real estimating and job-costing depth, and the financial ownership to run a job to its margin. They've built and sold their own HVAC/R contracting company, so they understand the business behind the work, backed by a deep technical base across HVAC/R and mechanical systems. Available to discuss the right opportunity. Contact me and I will release the full candidate details and coordinate a first-round Teams interview.